

# Popcorn & Nuts Sales Plan

Unit: \_\_\_\_\_ District: \_\_\_\_\_

Number of Registered Scouts, as of 6/30/2024: \_\_\_\_\_

Total amount of Popcorn and Nuts sold last year (2023): \$ \_\_\_\_\_

**Step 1** Based on our activity plans, our unit needs \$ \_\_\_\_\_ to operate this year.  
We will use the funds to \_\_\_\_\_

**Step 2** We've reviewed the available commission options, and we anticipate  
Our commission being \_\_\_\_%. We are using the \_\_\_ cash or \_\_\_ prize option.

**Step 3** Based on our anticipated commission, we'll need to sell a grand total of \$ \_\_\_\_\_  
in popcorn and nuts products to fund our program. This is our goal.

**Step 4** Besides the standard "Take Order" method, we will achieve our goal through these steps:

\_\_\_\_ We have several Show & Sells scheduled. How many? \_\_\_\_\_ We will be using the  
Traditional Show and Sell Method or the Consignment Method. List locations:

- S&S #1 \_\_\_\_\_
- S&S #2 \_\_\_\_\_
- S&S #3 \_\_\_\_\_
- S&S #4 \_\_\_\_\_
- S&S #5 \_\_\_\_\_

\_\_\_\_ We are trying Neighborhood Show & Deliver. List dates and neighborhoods:

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

\_\_\_\_ We will be encouraging Scouts to use Pecatonica Online Sales as another method to sell.

\_\_\_\_ We will be encouraging Scouts to use Scout Deliver Online Sales as another method to sell.

**Step 5** We have reviewed all of the important dates in the sale and have established our unit sales  
calendar.

**Step 6** We will encourage our unit to meet our goal with an exciting kickoff!

Date: \_\_\_\_\_ Location: \_\_\_\_\_

How we're distributing order forms: \_\_\_\_\_

Opening: \_\_\_\_\_

Activity: \_\_\_\_\_

Challenge: \_\_\_\_\_